

Federal City Performing Arts Association

Board of Directors Meeting Minutes

Wednesday, October 22, 1997
2801 M St., NW, Washington, DC

DIRECTORS: Present: Fred Boykin, Mark Bombaci, Jerry Carpenter, Jarrin Davis, Bill Eadie, Jack Gerard, Thom Gibb, Jim Madigan, Jeff Peirce, Henry Salevsky, Joe Vignali, Robert York, Ed Wilber

Absent: Darrell Lewis

STAFF: John Perkins, James Holloway

GUESTS: Gary Regan, Cory Bent

I. Call to Order

Meeting was called to order at 7:37 by Boykin.

II. Approval of Minutes

Motion to approve the minutes as amended

Gibb moved, Vignali seconded, to approve the September 24, 1997 Minutes.

Unanimous in favor. Minutes approved.

III. Financial Report

See the Finance Committee report attached to the minutes for detail.

Peirce reports YTD is balanced but we are behind in cash flow estimates. Revenue lines that are behind are Season Tickets, Sponsorships, Fees, and Merchandise sales. Expenses are low due to the over payment of rent and the lack of a lease agreement with the Lincoln hall. \$15K has been drawn down for the European Tour payment - moneys are to be paid back as soon as possible.

Vignali moved, Carpenter seconded, to accept the financial statement.

Unanimous in favor. Report accepted.

Audit Report Results:

Audit report is in. Peirce is very proud of his Finance Committee members. Final copy of the statement will be available for the annual report.

Areas of Concern update: Season Brochure is at the printer and will be mailed on Saturday, said Salevsky

IV. Music Report

Holloway gives thanks to the production team. Proud and Peace CD - Final edits complete and the graphics are being transferred to the broker. PF CD - Committee is in place and status reports will follow. "Pirates" Concert auditions are set. Site is selected for the May concert. A visit to Europe is planned for the coming week. Holloway will

be traveling with Vignali and will visit all sites proposed for the chorus trip. Artistic Advisory panel is taking on the total concert experience. All concerns are being expressed.

Holloway presented a draft of the 98-99 season. See the attached "Ideas for 98-99" music report for details. Some initial feeling were presented. Boykin expressed that the BOD is to approve the concerts in concept only not the actual content of each performance. Boykin asked for a delay in the vote until the next meeting. Holloway asked the BOD "if the season works within the mission of the organization and is it on track with where we are headed, is it appropriate for us." Wilber asked what other ideas were expressed. Holloway answers by stating that these were the ideas proposed by Holloway and that there were not many other options proposed. Vignali questions about the Commission - Holloway indicated that someone has been chosen for the commission but no solid choices have been made. Regan expresses pleasure that the diversity themes are being incorporated into the Christmas '98 concert. Boykin asked the BOD to consider the options and that everyone should discuss the options so to be prepared for a vote at the next meeting.

Holloway announces the resignation of Michael Hayden from the Indianapolis Chorus.

V. President's Report

Boykin expresses his feelings of loss concerning Hayden's resignation. Boykin announced that another chorus has just removed their president of the organization. Boykin expresses feelings that most strife is caused by the lack of communication among its members. These kind of events indicate how important our organization is in the GALA movement. Boykin announces that Bill Tanner is the new Merchandising Chair. Boykin thanks Wilber and Bombaci for the fund raiser party. Great contacts were made and a good example was set. Capital Club Membership Gala was being held on Wednesday, October 19, at 6:30PM. Boykin asks for a meeting date change - Next Board meeting will be held on November 25 at 7:30PM.

VI. Executive Director's Report

Perkins reports that United Airlines became our season sponsor and is valued at \$6K. Boykin congratulates Perkins for the work done on the project. Annie's has been secured as the concert sponsor. Family and Friends will be launched - funds will be allocated to assist those going on the European Tour. The Glamour Ball is being placed on hold. Proud and Peaceful CD will need 4 more weeks for production. Boykin asked for help in the office during the influx of season subscriptions.

VII. Operations Committee

Vignali expresses that more people need to show up at the meeting so that they can actually get things done. Perkins indicated that we needed to encourage responsible members to attend. Eadie expresses need to restructure. Boykin indicated that a restructuring of the operations committee is critical. Essential attendees need identified and their presence requested. Bombaci suggested that he provide assistance to clarify the groups purpose.

VIII. Old Business

None

IX. New Business

1. Raffle Project Report - Boykin suggests United Airlines Tickets, Weekend to San Fran in July, 3 nights, 4 days and a concert, a stay at a Bed and Breakfast.
2. Cocktail Party - Wilber and Bombaci express thanks to team for their help at the event.
3. Gibb reported that the Steve Kelso letter will be shared at the next meeting.
4. Spring Dinner Event - This report will be given by Lewis and Vignali.
5. Thanks to Jarrin Davis for holding the very first Diversity Meeting to be held in the coming week.
6. Vignali indicates that the "Pirates" concert will be labor intensive. The production team will need the assistance of

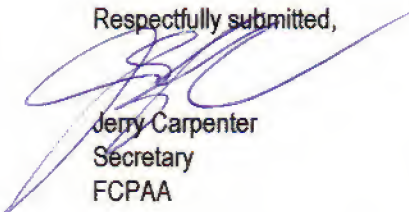
the entire organization.

7. SMYLE is suggested as a community outreach group to be sponsored by the Chorus for the Christmas Concert by Gibb.
8. Regan suggests Ticket Sales Committee to help sale tickets, he is referred to the Marketing Committee.

X. Adjournment

Gibb moved, Vignali seconded, to adjourn the meeting.
Unanimous in favor.

Respectfully submitted,



Jerry Carpenter
Secretary
FCPAA